



FOR IMMEDIATE RELEASE

IMCORP Announce Strategic Partnership with Power Grid Products

Effective January 2, 2017 IMCORP Signs Power Grid Products to Represent IMCORP Products and Services in Parts of the Midwest.

MANCHESTER, Conn., May 16, 2017. IMCORP is pleased to announce the strategic partnership with Power Grid Products (PGP) to represent the growing demand for IMCORP products and services. PGP's territory will consist of Wisconsin, Northern Indiana and Northern Illinois.

PGP, founded in 2014 and located in Chicago, IL, represents leading manufacturers in the electrical power industry and specializes in technical sales and support. PGP owner, Jeff Gauger will handle the IMCORP account.

Jeff has an impressive background in the Utility industry and received his BS in Electrical Engineering from Iowa State University. Prior to starting Power Grid Products, Jeff served as Area Sales Manager for both Megger and TE Connectivity. It was during Jeff's employment with TE Connectivity, that he received the prestigious President's award for sales excellence solidifying Jeff's dedication, knowledge and commitment to the industry.

Matt Spalding, IMCORP Vice President of Sales & Marketing said "I am very pleased to have Power Grid Product's join the IMCORP Team. Jeff's relationships with the utility customers in his region is a great compliment to our science based leadership position in power cable asset management solutions. In addition, Jeff understands the value we offer to utility customers who are faced with critical cable system infrastructure challenges. We are confident that he will make a significant contribution to our clients by delivering our portfolio of proven fact based remedies for aged cable asset reliability and new installation quality assurance."

IMCORP, an engineering services company, is the technology leader in underground power cable diagnostics. The company's patented technology has been field-proven through the testing of millions of feet of underground power cable all over the world. The Factory Grade[®] assessment locates existing cable system defects for improved future cable reliability. This performance-driven diagnostic solution provides the most effective and efficient way to determine the reliability of new or aged cable systems from 5kV to 500kV. IMCORP has been assisting clients around the world to improve cable reliability for over 20 years, and has tested more than 130,000 spans totaling over 150 million feet.

IMCORP's technology improves the quality of life for everyone by enhancing the reliability of electric power delivered to them through underground power cables.
Find out more at www.imcorp.com.

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